

# Bertrand Troiano

## Education

MSc., ESCP Paris,  
France

MSc, University of  
Berlin, Germany

M.B.A, Columbia  
University, New York

M.B.A. London  
Business School,  
United Kingdom

## Prior Employers

Total S.A.

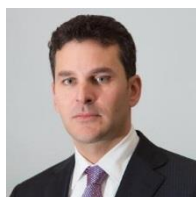
BNP Paribas

Pechiney S.A.

Alcan Inc.

Rio Tinto

SouthGobi Resources  
Ltd.



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## About

Bertrand Troiano is a Managing Director in FTI's Global Energy and Natural Resources

A senior executive with expertise in corporate finance, business analysis, and strategy, restructuring, public company reporting and regulatory requirements, risk management, valuation, planning, commercial strategy, operations management, and capital projects execution.

Demonstrated ability to create and enhance value in fast-moving environments, in both middle market and large corporate contexts, as public company Chief Financial Officer, Chief Restructuring Officer, Business Development and Corporate Finance executive:

- built and led cross-functional teams in global cyclical and asset-intensive industries including chemicals, mining, metal processing and recycling, construction materials, energy, and commodity trading organizations;
- advised corporations and investors on energy transition strategies, ranging from material sourcing to new capital investments, and translating them into viable business plans;
- improved business performance, led transformation, and managed change in complex, turnaround, and fast growth environments;
- advised corporations, lenders, and creditors on complex financial and operational restructurings;
- planned, negotiated, and executed equity and debt capital raising in international markets; and

- led valuation, deal structuring, contract negotiations, joint-venture setup, M&A, and post-acquisition integration activities.

Mr. Troiano has over 20 years of experience across large and small companies in base metals and bulk commodities, commodity trading, mining services, and chemicals.

At FTI, Mr. Troiano has been leading engagements in M&A Advisory, Business Transformation, Operational Turnaround, Financial Restructuring, and Decarbonization strategies.

Industry expertise: Industrials, Chemicals, Mining, Metals, Commodity Trading, Energy Storage, EV Battery Materials, and Energy Transition.